

European Capital Market Study

June 30, 2021

Analysis of cost of capital parameters and multiples for European capital markets

June 30, 2021





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European Capital Market Study

Preface

Dear business partners and friends of ValueTrust,

We are pleased to release our eighth edition of the ValueTrust European Capital Market Study. With this study, we provide a data compilation of capital market parameters that enables an enterprise valuation in Europe. The purpose of the study is to serve as a tool and data source as well as to show trends in the parameters analysed.

In this study, we analyse the relevant parameters to calculate the cost of capital with the Capital Asset Pricing Model (risk-free rate, market risk premium and beta). Additionally, we determine implied as well as historical market and sector returns. Moreover, this study includes capital structure-adjusted implied sector returns, which serve as an indicator for the unlevered cost of equity. The relevered cost of equity can be calculated by adapting the unlevered cost of equity to the company specific debt situation. This procedure serves as an alternative to the CAPM.

Furthermore, we provide an analysis of empirical (ex-post) cost of equity in the form of total shareholder returns, which consist of capital gains and dividends. The total shareholder returns can be used as a plausibility check of the implied (ex-ante) returns. Lastly, trading multiples frame the end of this study.

We examine the before mentioned parameters for the European capital market (in form of the STOXX Europe 600). This index includes the countries Austria, Belgium, Denmark, Finland, France, Germany, Ireland, Italy, Luxembourg, Netherlands, Norway, Poland, Portugal, Spain, Sweden, Switzerland as well as the UK and has been subdivided into ten sector indices by industry¹⁾: Financials, Basic Materials, Consumer Cyclicals, Real Estate, Industrials, Consumer Non-Cyclicals, Healthcare, Technology, Utilities and Energy.

Mostly, the historical data has been compiled from the reference dates between June 30, 2015 and June 30, 2021.

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European Capital Market Study

People



Prof. Dr. Christian Aders

Senior Managing Director

- More than 25 years of experience in corporate valuation and financial advisory
- Previously Partner at KPMG and Managing Director at Duff & Phelps
- Honorary professor for "Practice of transaction-oriented company valuation and value-oriented management" at LMU Munich
- Member of the DVFA Expert Group "Fairness Opinions" and "Best Practice Recommendations Corporate Valuation"
- Co-Founder of the European Association of Certified Valuators and Analysts (EACVA e.V.)



Florian Starck
Steuerberater
Senior Managing Director

- More than 20 years of project experience in corporate valuation and financial advisory
- Previously employed in leading positions at KPMG and Duff & Phelps
- Extensive experience in complex company evaluations for business transactions, financial restructuring, court and arbitration proceedings and value-based management systems



Marion Swoboda-Brachvogel Director

- More than 15 years of project experience in financial advisory, investment banking and investment management
- Previously with McKinsey & Company, Unicredit, C.A. Cheuvreux and B&C Industrieholding
- Extensive experience in the valuation of listed and private companies in various industries and in advising on strategic and financial issues



Fredrik Müller Associate

- Almost 5 years of project experience in corporate valuation and financial advisory
- Extensive experience in valuation and value management projects in various industries

European Capital Market Study Disclaimer

This study presents an empirical analysis, which serves the purpose of illustrating the cost of capital of European capital markets. Nevertheless, the available information and the corresponding exemplifications do not allow a complete presentation of a proper derivation of costs of capital. Furthermore, the market participant has to take into account that the company specific costs of capital can vary widely due to individual corporate situations.

The listed information is not specified to anyone, and consequently, it cannot be directed to an individual or juristic person. Although we are always endeavored to present information that is reliable, accurate, and current, we cannot guarantee that the data is applicable to valuation in the present as well as in the future. The same applies to our underlying data from the data provider S&P Capital IQ and Thomson Reuters Aggregates App.

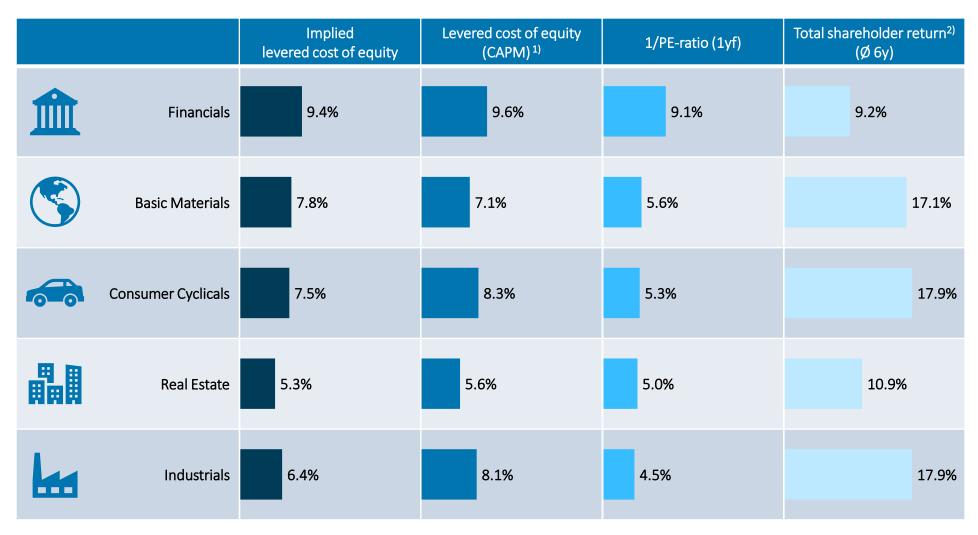
We recommend a self-contained, technical, and detailed analysis of the specific situation, and we dissuade from taking action based on the provided information only.

ValueTrust does not assume any liability for the up-to-datedness, completeness or accuracy of this study or its contents.

Executive summary

Executive Summary (1/2)

Cost of equity per sector according to four different methodologies



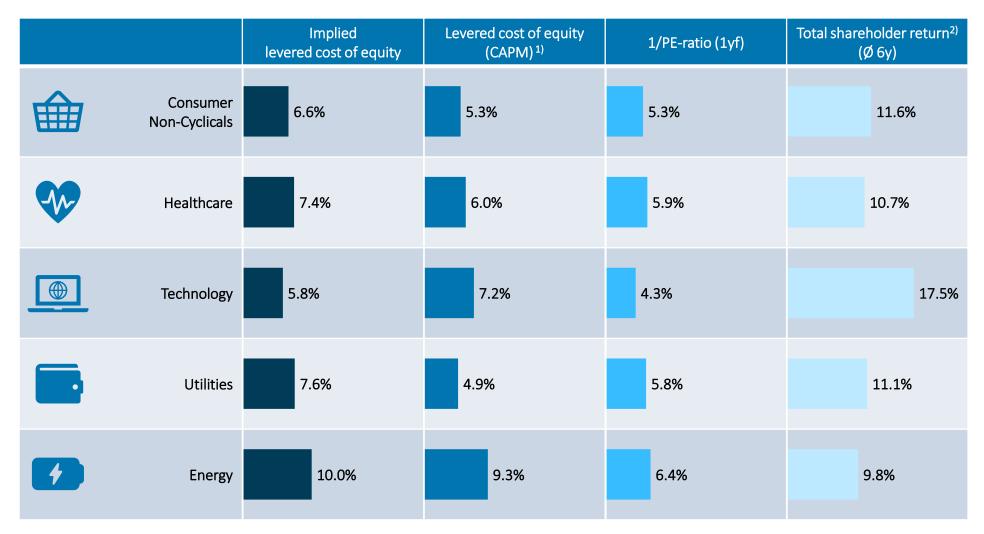
¹⁾ Based on 5-year sector beta, risk-free rate of 0.33% and market risk premium of 7.1% for the European market.

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²⁾ Total shareholder returns can be viewed as historic, realized cost of equity. However, it has to be considered that total shareholder returns vary widely, depending on the relevant time period.

Executive Summary (2/2)

Cost of equity per sector according to four different methodologies



¹⁾ Based on 5-year sector beta, risk-free rate of 0.33% and market risk premium of 7.1% for the European market.

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²⁾ Total shareholder returns can be viewed as historic, realized cost of equity. However, it has to be considered that total shareholder returns vary widely, depending on the relevant time period.

Risk-free rate

Risk-Free Rate

Background & approach

The **risk-free rate** is a return available on a security that the market generally regards as free of risk of default. It serves as an input parameter for the **CAPM** in order to determine the risk-adequate cost of capital.

The risk-free rate is a yield which is obtained from **long-term government bonds** of European countries with top-notch rating. As of the reference date, the AAA-rated countries in the Eurozone included Germany, Luxembourg and the Netherlands. The European Central Bank (ECB) publishes – on a daily basis – the parameters needed to determine the yield curve using the **Svensson method**. By using interest rate data from different maturities, a **yield curve** can be estimated for fictitious zero-coupon bonds (spot rates) for a period of up to 30 years. Based on the respective yield curve, a **uniform risk-free rate** is derived under the assumption of present value equivalence to an infinite time horizon.

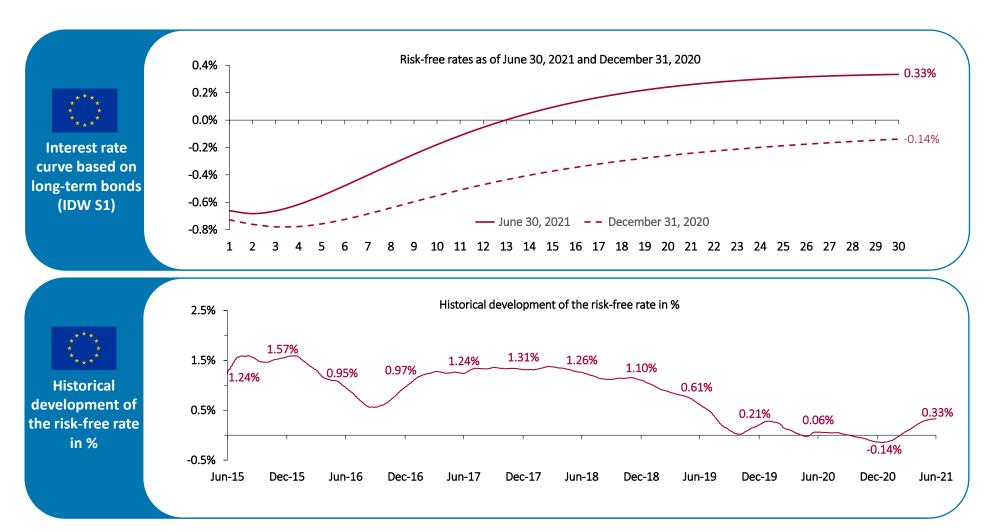
To compute the risk-free rate for a specific reference date we used an average value of the daily yield curves of the **past three months**. This method **avoids a misleading semblance of precision** and is recognized in court proceedings.²⁾

Additionally, we illustrate the monthly development of the risk-free rates since June 30, 2015 for the European capital markets.

- 1) European Central Bank (https://www.ecb.europa.eu/stats/financial_markets_and_interest_rates/euro_area_yield_curves/html/index.en.html).
- 2) The Institute of Public Auditors (Institut der Wirtschaftsprüfer, IDW) in Germany also recommends this approach.

Risk-Free Rate – Europe

Interest rate curve based on long-term bonds and historical development of the risk-free rate in Europe (Svensson Method)



Note: Interest rate as of reference date using 3-month average yield curves in accordance with IDW S 1.

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4 Market returns and market risk premium

a. Implied returns (ex-ante analysis)

Implied Market Returns and Market Risk Premium

Background & approach

The future-oriented computation of implied market returns and market risk premiums is based on earnings estimates for public companies and return calculations. This approach is called ex-ante analysis and allows to calculate the "implied cost of capital". It is to be distinguished from the ex-post analysis.

Particularly, the **ex-ante method** offers an **alternative** to the **ex-post approach** of calculating the costs of capital by means of the regression analysis through the **CAPM**. The ex-ante analysis method seeks costs of capital which represent the **return expectations of market participants**. Moreover, it is supposed that the estimates of financial analysts reflect the expectations of the capital market.

The concept of **implied cost of capital** gained in momentum in recent times. For example, it was recognized by the German *Fachausschuss für Unternehmensbewertung* "FAUB".¹⁾ It is acknowledged that implied cost of capital capture the **current capital market situation and** are thus able to reflect the effects of the current **low interest rate environment**.

As of the **reference date**, it offers a more insightful perspective in comparison to the exclusive use of ex-post data.

For the following analysis, we use – simplified to annually – the formula of the Residual Income Valuation Model by *Babbel*:²⁾

$$r_{t} = \frac{NI_{t+1}}{MC_{t}} + \left(1 - \frac{BV_{t}}{MC_{t}}\right) * g$$

 r_t = Cost of equity at time t

 NI_{t+1} = Expected net income in the following time period t+1³⁾

MC_t = Market capitalization at time t BV_t = Book value of equity at time t

g = Projected growth rate

Through dissolving the model to achieve the cost of capital, we obtain the implied return on equity.⁴⁾ Since *Babbel's* model does not need any explicit assumptions, except for the growth rate, it turns out to be **robust**. We source our data (i.e. the expected annual net income, the market capitalizations, and the book value of equity, etc.) of the analyzed sectors from the data supplier Thomson Reuters. Additionally, we apply the European Central Bank target inflation rate of **2.0%** as a typified growth rate.

Henceforth, we determine the **implied market returns** for the STOXX Europe 600. We consider this index as a valid approximation for the total European market. The result builds the starting point for the calculation of the **implied market risk premium** of the European capital market.

- 1) cf. Castedello/Jonas/Schieszl/Lenckner, Die Marktrisikoprämie im Niedrigzinsumfeld Hintergrund und Erläuterung der Empfehlung des FAUB (WPg, 13/2018, p. 806-825).
- 2) cf. Babbel, Challenging Stock Prices: Share prices and implied growth expectations (Corporate Finance, n. 9, 2015, p. 316-323, especially p. 319).
- 3) Analyst consensus forecasts for the next twelve months are applied.
- 4) cf. Reese, 2007, Estimation of the costs of capital for evaluation purposes; Aders/Aschauer/Dollinger, Die implizite Marktrisikoprämie am österreichischen Kapitalmarkt (RWZ, 6/2016, p. 195 202); ValueTrust, DACH Capital Market Study December 31, 2020.

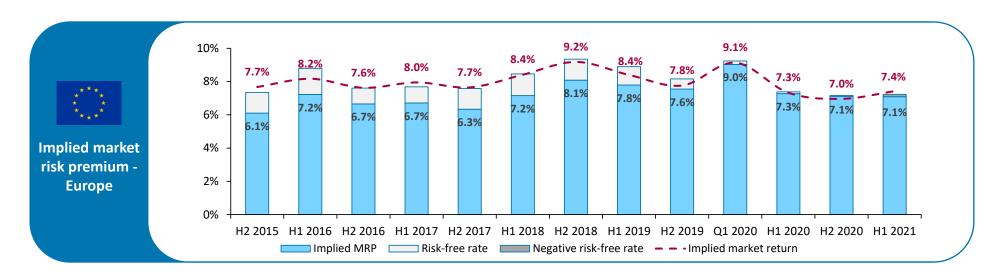
Implied Market Returns and Market Risk Premium

European Market – STOXX Europe 600

Knowing the implied market return and the daily measured risk-free rate of the European capital market, we can determine the implied market risk premium.

In the years from June 2015 to June 2021 the **implied market returns** ranged from **7.0% to 9.2%**. Subtracting the risk-free rate from the implied market return, we derive a **market risk premium** within the range of **6.1% to 9.0%**.

The implied market return lies at 7.4% as of the reference date June 30, 2021. Taking the risk-free rate of 0.33% into account, we determine an implied market risk premium of 7.1%. To determine the appropriate market risk premium for valuation purposes, it is important to take also the analysis of historical returns as well as volatility (see p. 18) into account. Especially in times of crisis it can make sense to apply an average market risk premium over several periods instead of a reference date value.



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4 Market returns and market risk premium

b. Historical returns (ex-post analysis)

Historical Market Returns

Background & approach

Besides analyzing the implied market returns through the ex-ante analysis, we analyze **historical (ex-post) returns**. Once this analysis is performed over a **long-term observation period**, an expected **return potential** of the European capital market is assessable. Therefore, the analysis of historical returns can be used for **plausibility checks of the costs of capital**, more specifically **return requirements**, which were evaluated through the CAPM.

To further enable a precise analysis of the historical returns of the European capital market, we use the so-called **return triangle**. ¹⁾ It helps to present the **annually realized returns** from **different investment periods** in a simple and understandable way. Especially the **different buying and selling points in time**, and the different annual holding periods are illustrated comprehensively. To calculate the **average annual returns** over several years, we use both the **geometric and arithmetic mean**.

In this study, we analyze the so-called **total shareholder returns,** which include the **returns on investments** and the **dividend yields**. For our analysis, it is needful to focus on **total return indices** because they include the price and dividend yields. Since the **STOXX Europe 600** is a performance index, it only includes price yields. Hence, we need its total return index. The relevant total return index for Europe is called the STOXX Europe 600 Gross Return ("STOXX Europe 600 GR").

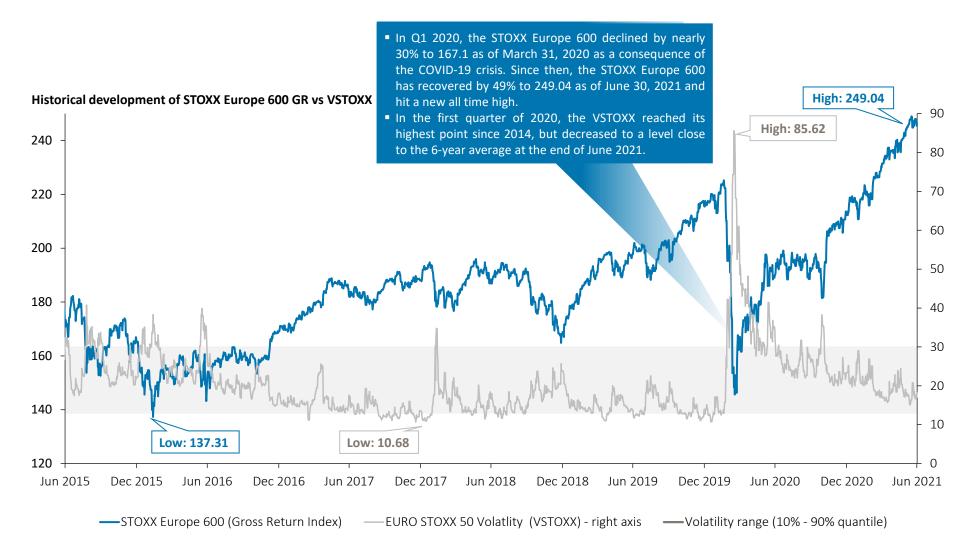
The following slide serves as an introduction by showing the historical development of the STOXX Europe 600 GR since June 2015. Additionally, the EURO STOXX 50 Volatility ("VSTOXX") is displayed for the same period. The VSTOXX serves as an indicator for the stock market's expectations of volatility and can thus be used as a risk measure. The VSTOXX is often named "fear index", high levels are typically associated with more turbulent markets.

The observation period for the total shareholder returns analysis amounts to 15 years. Therefore, the analysed data of the STOXX Europe 600 GR Return reaches back to June 30, 2006.

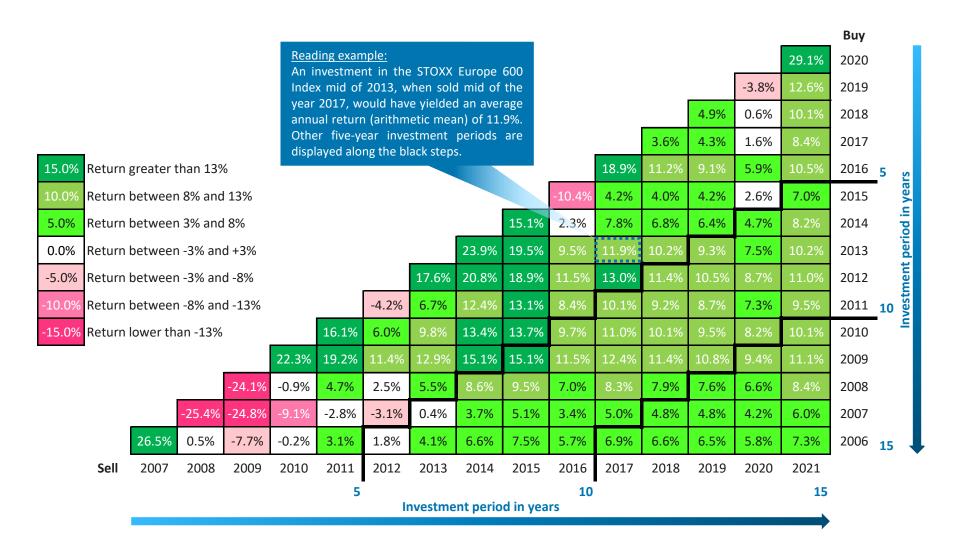
The following slides illustrate how the two calculation methods (arithmetic and geometric mean) differ from each other for the period between June 30, 2006 and June 30, 2021. For the longest **observation period** of **15 years** the average historical mean of the market return amounts to **7.3%**. Using geometrical averaging, we obtain a market return of **5.8%**.

Please note that the historical market return calculations are based on actual index data points, whereas the implied market return and all sector calculations are based on the Thomson Reuters Aggregates App. Therefore, the comparability can be impeded by different aggregation and composition methodologies.

Historical Market Returns and Volatility – European Market STOXX Europe 600 GR vs. VSTOXX since June 2015

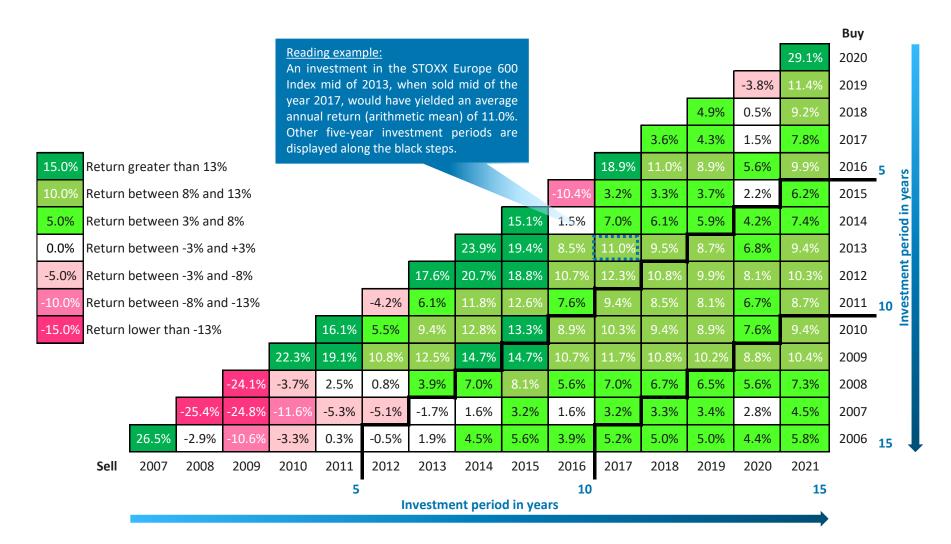


Historical Market Returns (Arithmetic Mean) – European Market STOXX Europe 600 GR Return Triangle as of June 30, 2021



Following: https://www.dai.de/files/dai_usercontent/dokumente/renditedreieck/2015-12-31%20DAX-Rendite-Dreieck%2050%20Jahre%20Web.pdf.

Historical Market Returns (Geometric Mean) – European Market STOXX Europe 600 GR Return Triangle as of June 30, 2021



 $Following: https://www.dai.de/files/dai_usercontent/dokumente/renditedreieck/2015-12-31\%20DAX-Rendite-Dreieck\%2050\%20Jahre\%20Web.pdf.$

5 Sector classification of European companies

based on STOXX® industry classification

Sector Indices of the European Capital Market

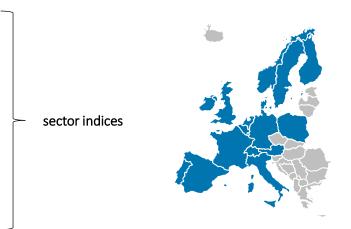
Methodology & approach

The sector indices aim to cover the whole capital market of Europe. Therefore, this capital market study contains all equities of the STOXX Europe 600 as listed in the Thomson Reuters Aggregates App. 1) The STOXX Europe 600 Index represents large, mid and small capitalization companies across 17 countries of the European region: Austria, Belgium, Denmark, Finland, France, Germany, Ireland, Italy, Luxembourg, the Netherlands, Norway, Poland, Portugal, Spain, Sweden, Switzerland and the United Kingdom.

Compared to the previous studies, the sector classification by Thomson Reuters changed, such that the Telecommunications sector was reclassified as part of the Technology sector and the Real Estate was set up as a separate sector of companies which were previously included in the Financials sector. Therefore, the analyses on the following slides reflect the new sector split.

The ten sector indices for this study are defined according to the Thomson Reuters Business Classification:

- Financials
- **Basic Materials**
- **Consumer Cyclicals**
- Real Estate
- Industrials
- Consumer Non-Cyclicals
- Healthcare
- Technology
- Utilities
- Energy



Capital market of Europe Representative Index: **STOXX Europe 600**

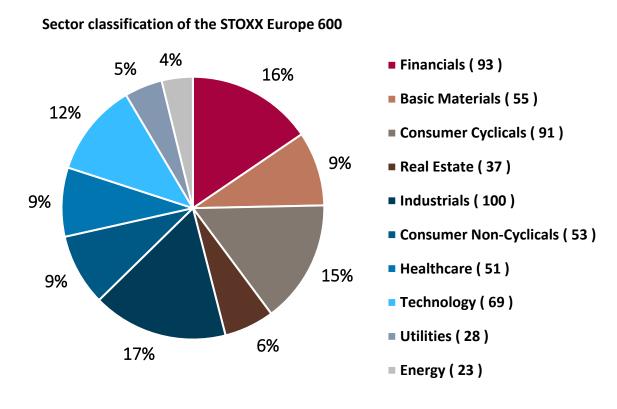
> **Classifies European market** into 10 sector indices

The Thomson Reuters Aggregates App offers analyst forecasts and historical values of key financials on an aggregated sector level.

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Sector Indices of Europe as of June 30, 2021

Sector distribution and number of companies



The chart shows the percentage distribution of the 600 listed companies in the 10 industries based on the STOXX Europe 600 as listed in the Thomson Reuters Aggregates App (the numerical amounts are listed behind the sector names).

The ten defined sectors can be classified in **two different dimensions**:

- Six different sectors represent a share of less than 10%,
- Four sectors represent a share between 10% and 20%.

Companies within the Financials and Industrials sectors represent 33% of the entire market measured by the number of companies included in the STOXX Europe 600 index.

6 Betas

Betas

Background & approach

Beta is used in the **CAPM** and is also known as the beta coefficient or beta factor. Beta is a measure of **systematic risk** of a security of a specific company (**company beta**) or a specific sector (**sector beta**) in comparison to the market. A beta of less than 1 means that the security is theoretically less **volatile** than the market. A beta of greater than 1 indicates that the security's price is more volatile than the market.

Beta factors are estimated on the basis of historical returns of securities in comparison to an approximate market portfolio. Since the company valuation is forward-looking, it has to be examined whether or what potential risk factors prevailing in the past do also apply for the future. By valuing non-listed companies or companies without meaningful share price performance, it is common to use a beta factor from a group of comparable companies ("peer group beta"), a suitable sector ("sector beta") or one single listed company in the capital market with a similar business model and a similar risk profile ("pure play beta").

The estimation of beta factors is usually accomplished through a **linear** regression analysis. Furthermore, it is important to set a time period, in which the data is collected (benchmark period) and whether daily, weekly or monthly returns (return interval) are analyzed. In practice, it is common to use observation periods of two years with the regression of weekly returns or a five-year observation period with the regression of monthly returns.

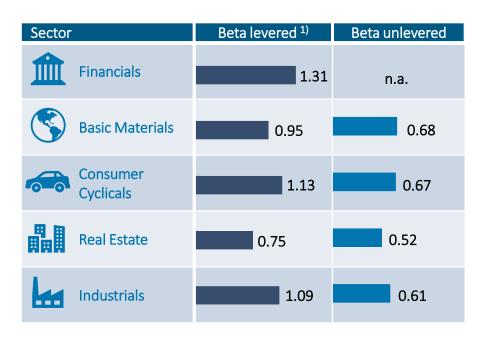
In the CAPM, company specific **risk premiums** include besides the **business risk** also the **financial risk**. The beta factor for levered companies ("**levered beta**") is usually higher compared to a company with an identical business model but without debt (due to financial risk). Hence, **changes in the capital structure** require an **adjustment of the betas** and therefore of the company specific risk premiums.

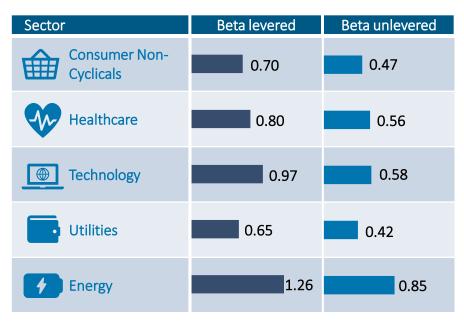
In order to calculate the **unlevered beta**, adjustment formulas have been developed. We prefer to use the **adjustment formula by Harris/Pringle** which assumes a value-based financing policy, stock-flow adjustments without time delay, uncertain tax shields and a so-called **debt beta**. We calculate the debt beta based on the respective sector rating through the application of the **credit spread** derived from the expected cost of debt. The **debt beta** is then derived by dividing the **sector credit spread** by the current **European market risk premium**. For simplification reasons, we do not adjust the credit spread for unsystematic risks.

In this study, we use levered sector betas as determined in the Thomson Reuters Aggregates App. Due to data availability, we only apply the five-year observation period and then calculate unlevered betas.

Betas

Sector specific levered and unlevered betas (5 years monthly) as of June 30, 2021





Sector specific debt ratio, leverage and rating

		Financials ²⁾	Basic Materials	Consumer Cyclicals	Real Estate	Industrials	Consumer Non-Cyclicals	Healthcare	Technology	Utilities	Energy
5-years 2021- 2016 monthly	Debt ratio 3)	68.0%	35.0%	48.8%	45.1%	54.6%	47.8%	39.4%	50.6%	58.6%	38.6%
	Leverage	212.3%	53.9%	95.2%	82.2%	120.5%	91.5%	65.0%	102.4%	141.4%	62.8%
	Rating	A-	BBB+	BBB+	BBB-	BBB	BBB	BBB+	BBB+	BBB-	BBB

- 1) The levered beta of the market does empirically not necessarily exactly amount to 1.00 due to the exclusion of statistically insignificant betas. We observe a levered beta for the market of 0.99.
- 2) The debt illustration of the companies of the Financials sector only serves informational purposes. We will not implement an adjustment to the company's specific debt (unlevered) because a bank's indebtedness is part of its operational activities and economic risk. Therefore, a separation of operational and financial obligations is not possible. In addition, bank specific regulations about the minimum capital within financial institutions let us assume that the indebtedness degree is widely comparable. For that reason, it is possible to renounce the adaptation of levered betas.
- 3) The debt ratio corresponds to the debt-to-total capital ratio.

7 Sector returns

a. Implied returns (ex-ante analysis)

Background & approach

Besides the future-oriented calculation of **implied market returns**, we calculate **implied returns for sectors**. That offers an **alternative** and simplification to the **ex-post analysis** of the company's costs of capital via the **CAPM**. Using this approach, the calculation of sector betas via regression analyses is not necessary.

The **implied sector returns** shown on the following slides can be used as an **indicator** for the **sector specific levered costs of equity**. Those already consider a **sector specific leverage**. Because of this, another simplification is to renounce making adjustments with regards to the capital structure risk.

Comparable to the calculation of the implied market returns, the following return calculations are based on the Residual Income Valuation Model by *Babbel*.¹⁾ The required data (i.e. net income, market capitalization, and book values of equity) are sourced from the data provider Thomson Reuters on an aggregated sector level. Regarding the profit growth, we assume for all sectors for simplification purposes a growth rate of 2.0%.

We unlever the implied returns with the following **adjusting equation** for the **costs of equity**²⁾ to take the specific leverage into account³⁾:

$$r_{E}^{L} = r_{E}^{U} + \left(r_{E}^{U} - R_{f}\right) * \frac{D}{E}$$

with:

 $r_{\rm E}^{\rm L}$ = Levered cost of equity

 $r_{\rm E}^{\rm U}$ = Unlevered cost of equity

 R_f = Risk-free rate

 $\frac{D}{E}$ = Debt 4) -to-equity ratio

The **implied unlevered sector returns** serve as an indicator for an **aggregated** and **unlevered cost of equity** for **specific sectors**. The process of relevering a company's cost of capital to reflect a company specific debt situation (cf. calculation example on the next slide) can be worked out without using the CAPM.

¹⁾ cf. Babbel, Challenging Stock Prices: Share prices and implied growth expectations (Corporate Finance, n. 9, 2015, p. 316-323, especially p. 319); Aders/Aschauer/Dollinger, Die implizite Marktrisikoprämie am österreichischen Kapitalmarkt (RWZ, 6/2016, p. 195 – 202).

In situations in which the debt betas in the market are distorted, we would have to adjust these betas to avoid unsystematic risks. For simplification reasons, we deviate from our typical analysis strategy to achieve the enterprise value (Debt beta > 0) and assume that the costs of capital are at the level of the risk-free rate. This process is designed by the so-called Practitioners formula (uncertain tax shields, debt beta = 0), cf. Pratt/Grabowski, Cost of Capital, 5th ed., 2014, p. 253.

³⁾ We assume that the cash and cash equivalents are used entirely for operational purposes. Consequently, we do not deduct excess cash from the debt.

^{4) &}quot;Debt" is defined as all interest-bearing liabilities. The debt illustration of the companies of the "Financials" sector only serves an informational purpose. We will not implement an adjustment to the company's specific debt (unlevered) because a bank's indebtedness is part of its operational activities and economic risk.

Exemplary calculation to adjust for the company specific capital structure

Calculation example:

As of the reference date June 30, 2021, we observe sector specific, levered cost of equity of **7.8%** (market-value weighted mean) in the European Basic Materials sector. Taking the sector-specific leverage into account, we derive unlevered cost of equity of **5.3%**. For the exemplary company X, which operates in the European Basic Materials sector, the following assumptions have been made:

- The debt-to-equity ratio of the exemplary company X: 40%
- The risk-free rate: 0.33%

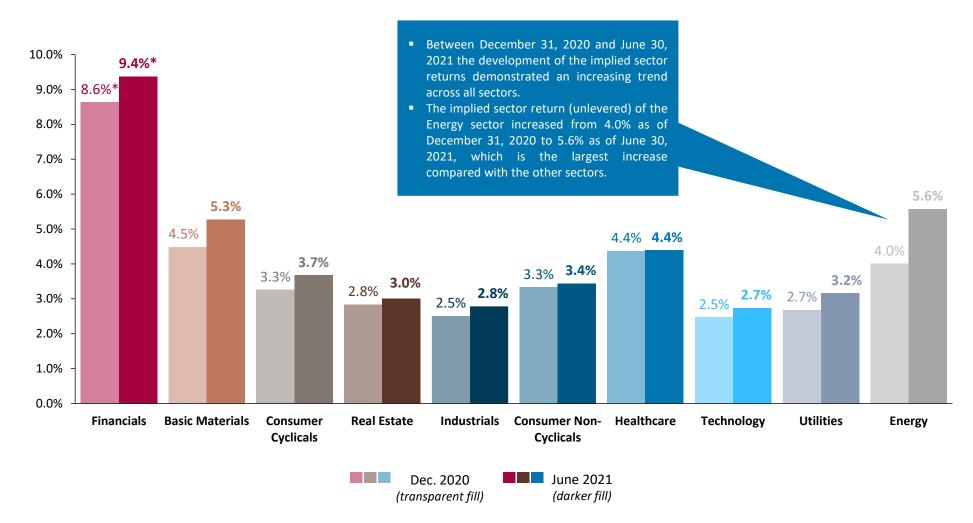
Based on these numbers, we can calculate the relevered costs of equity of company X with the adjustment formula:

$$r_{\rm E}^{\rm L} = 5.3\% + (5.3\% - 0.33\%) * 40\% = 7.3\%$$

Thus, **7.3%** is the company's relevered cost of equity. In comparison, the levered cost of equity of the Basic Materials sector is **7.8%**, reflecting the sectors' higher average leverage.

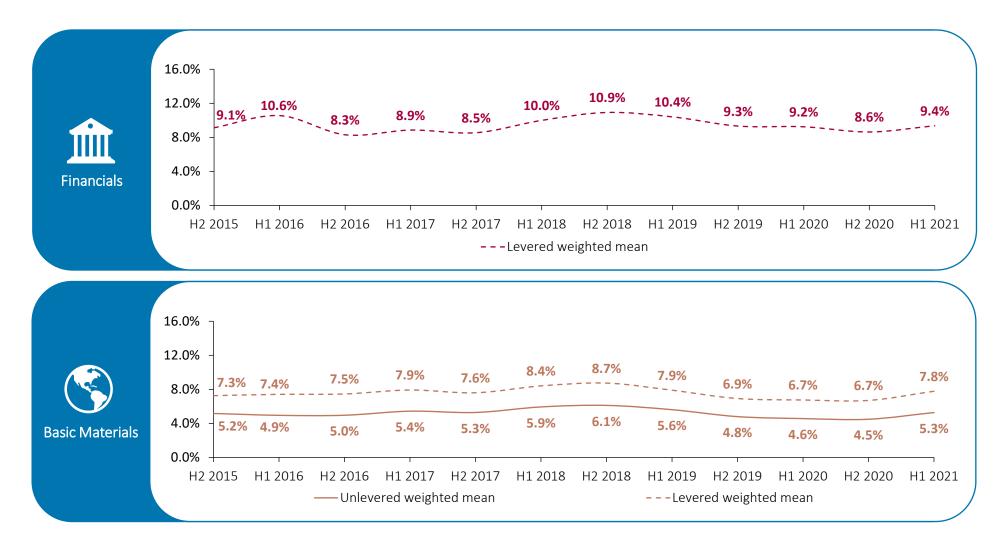
Implied Sector Returns (unlevered)*

Overview as of June 30, 2021 vs. Dec. 31, 2020

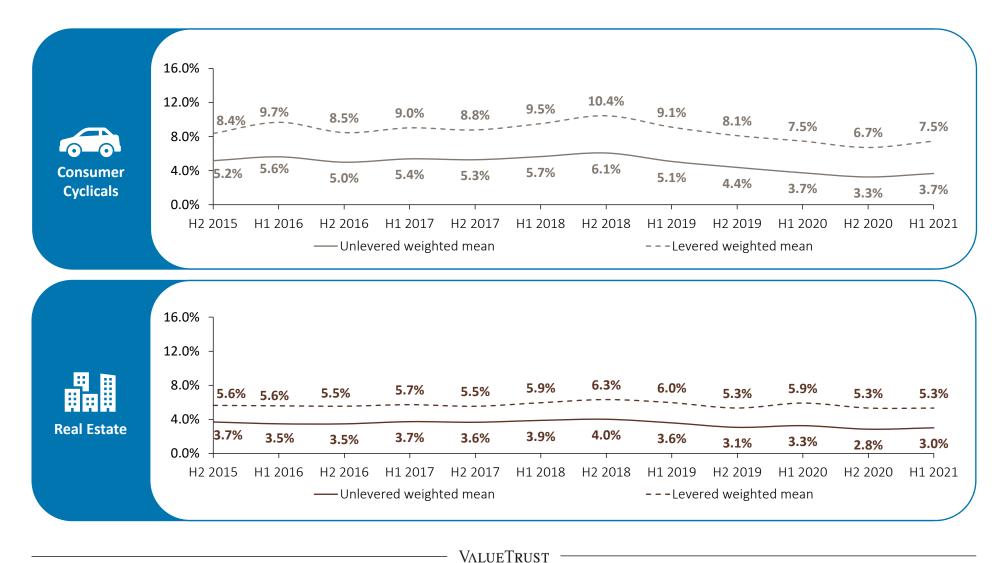


^{*} The returns for the Financials sector refer to levered sector returns. For all other sectors unlevered returns are displayed.

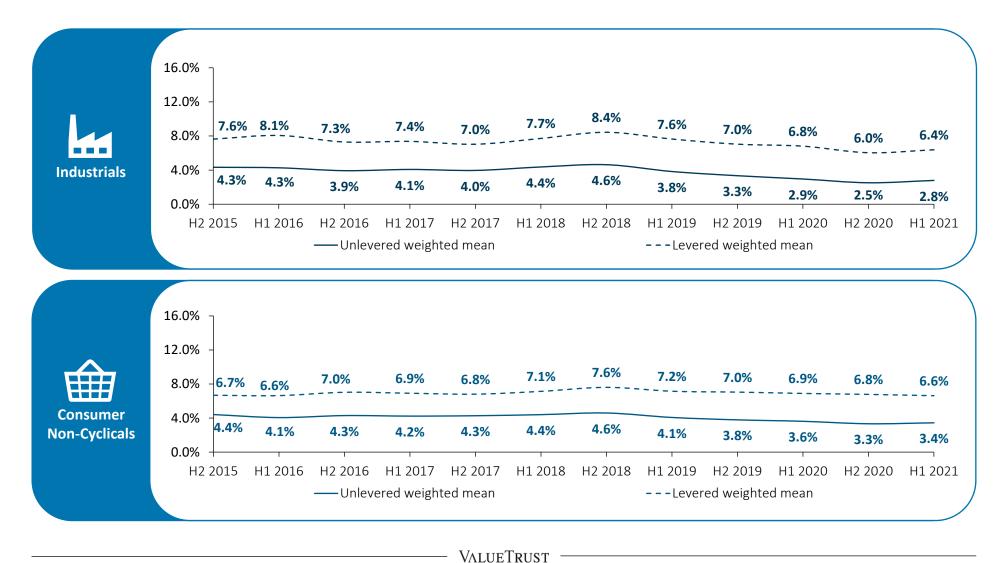
Financials, Basic Materials



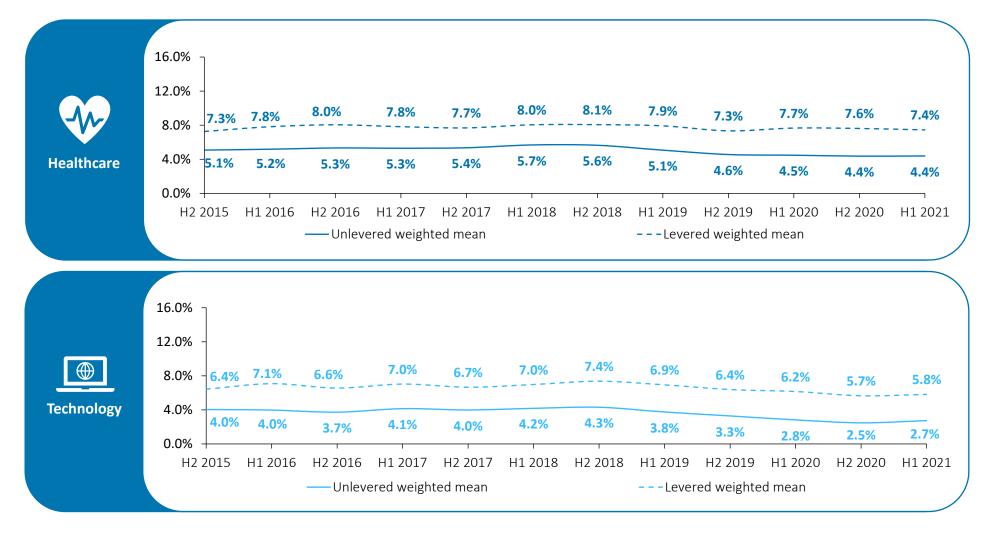
Consumer Cyclicals, Real Estate



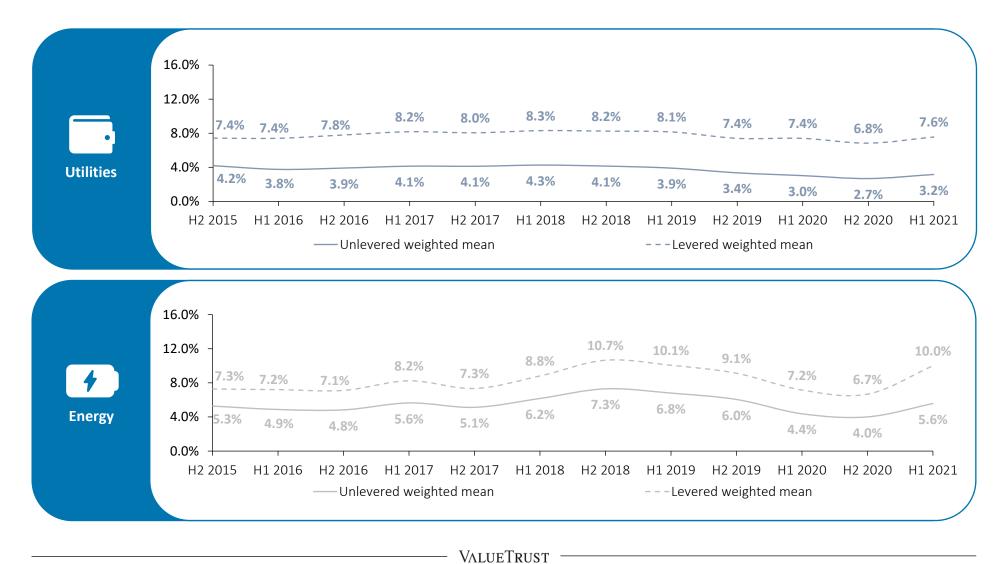
Industrials, Consumer Non-Cyclicals



Healthcare, Technology



Utilities, Energy



7 Sector returns

b. Historical returns (ex-post analysis)

Historical Sector Returns

Background & approach

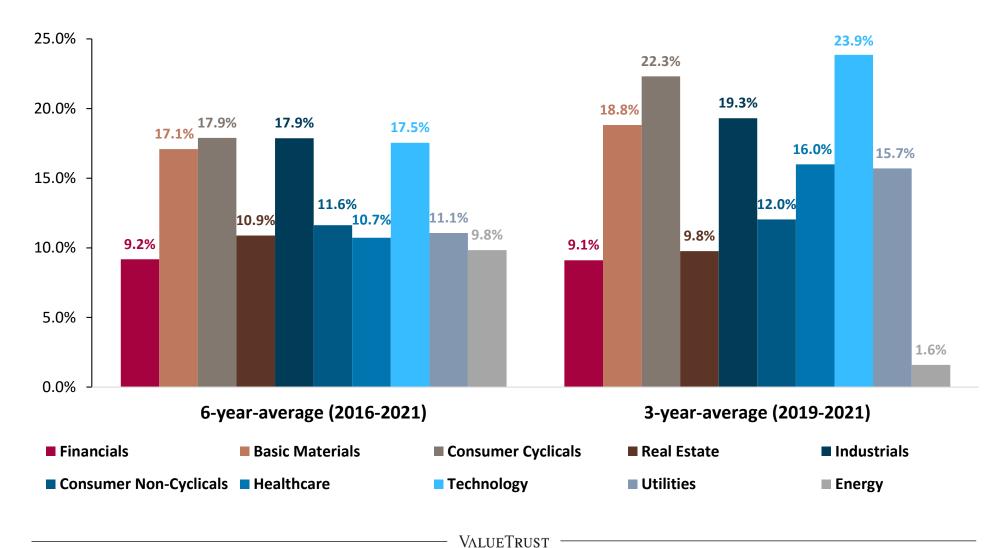
In addition to the determination of historical market returns, we calculated the historical sector returns p.a. This option is an alternative approach, like the implied sector returns, for the ex-post analysis of the determination of costs of capital based on regression analyses following the CAPM.

Our analysis contains so-called **total shareholder returns** (TSR) p.a. analogous to the return triangles for the European total return indices. This means, we consider the **share price development** as well as the **dividend yield**, whereas the share price development generally represents the main component of the total shareholder returns.

We derive the annual total shareholder returns between June 30, 2016 and June 30, 2021 for every STOXX Europe 600 sector. Since annual total shareholder returns tend to fluctuate to a great extent, their explanatory power is limited. Therefore, we do not only calculate the 1-year market-value weighted means, we additionally calculate the 3-year (2019-2021) and the 6-year (2016-2021) averages.

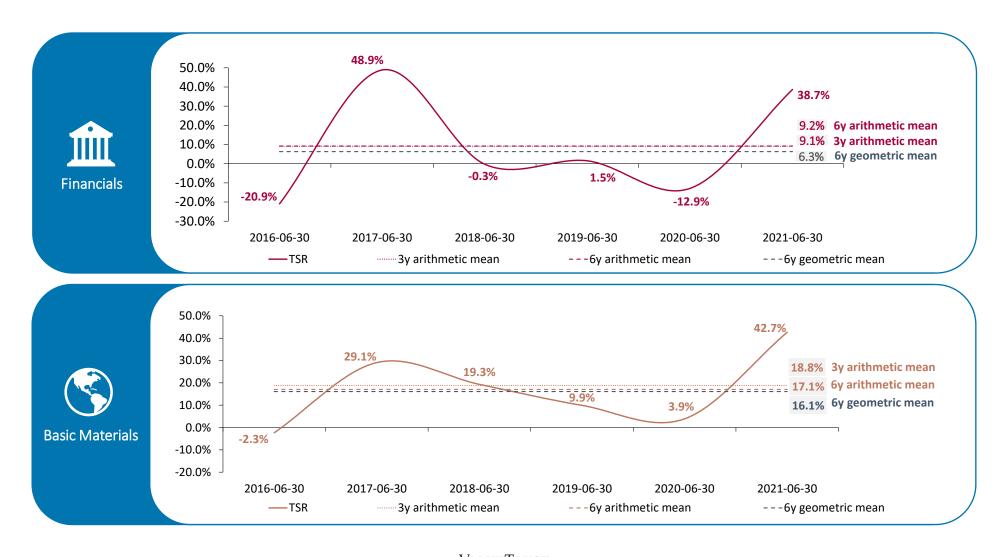
Historical Sector Returns

Average total shareholder returns as of June 30, 2021

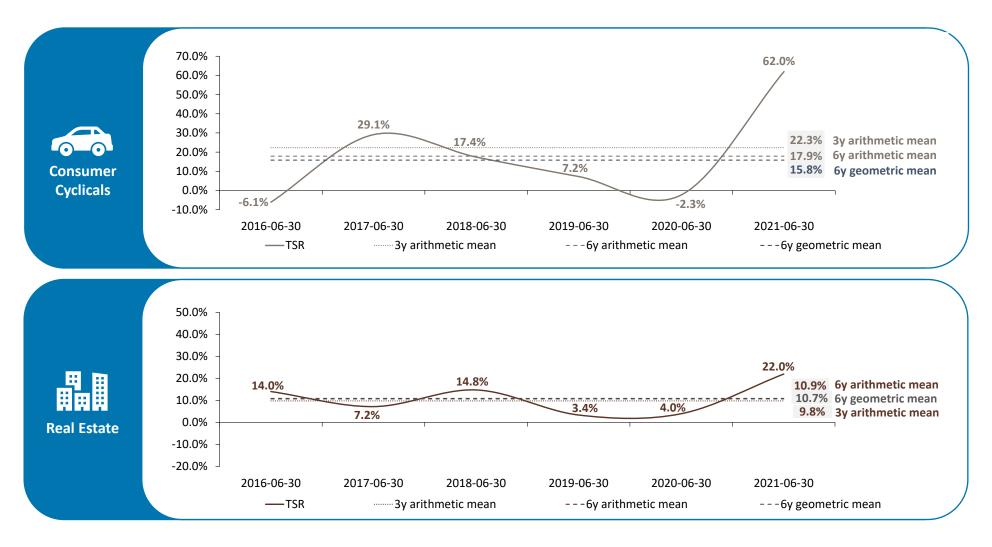


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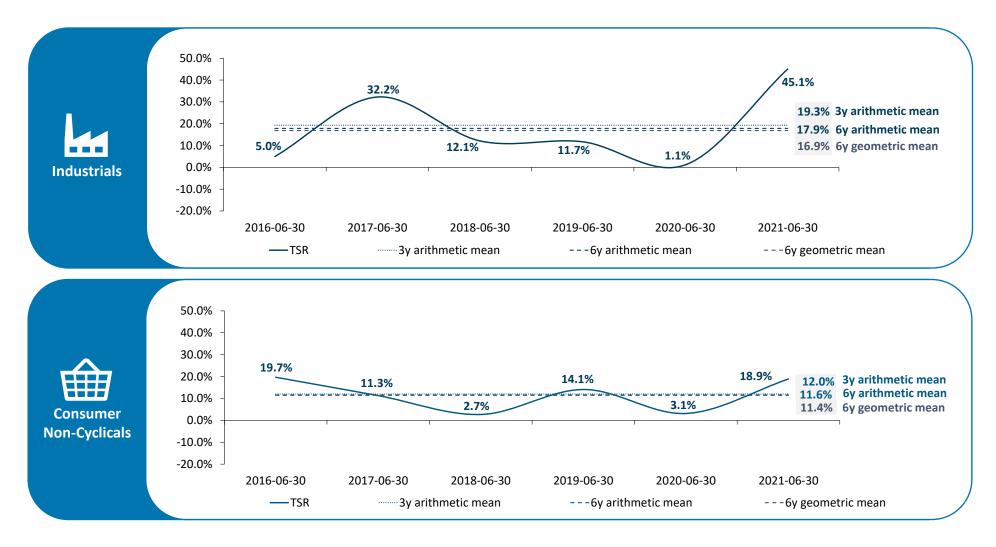
Financials, Basic Materials



Consumer Cyclicals, Real Estate

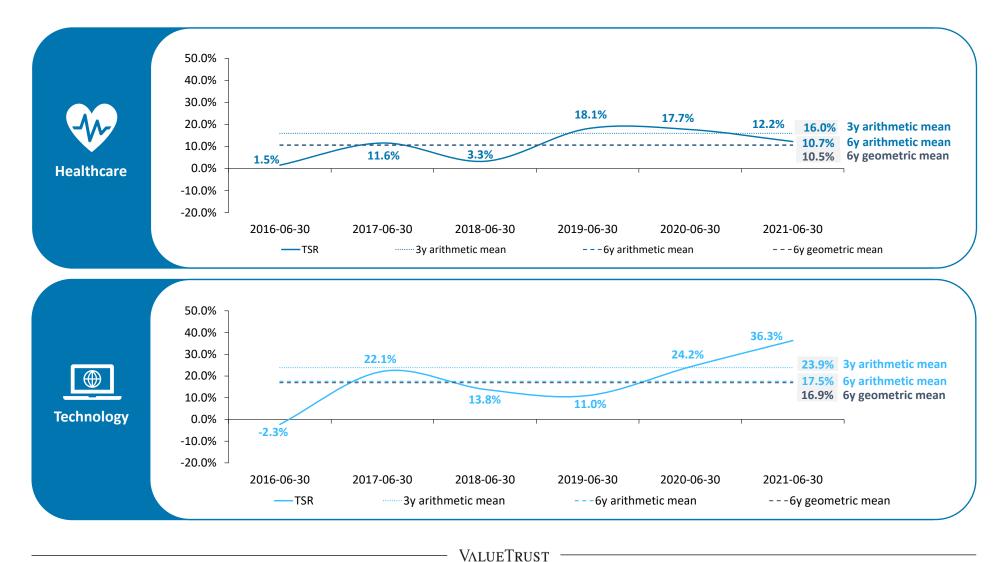


Industrials, Consumer Non-Cyclicals



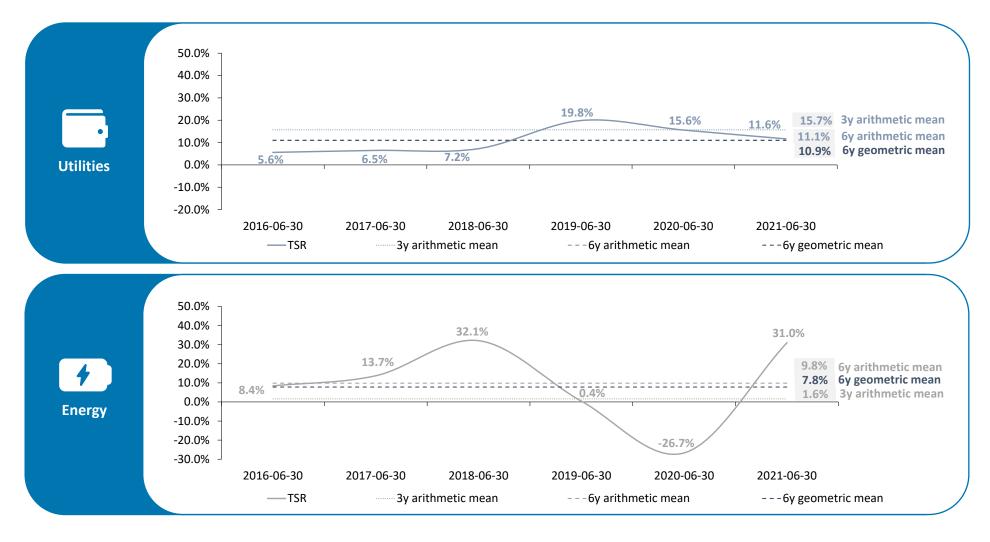
ValueTrust

Healthcare, Technology



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Utilities, Energy



8 Trading multiples

Trading Multiples

Background & approach

Besides absolute valuation models (earnings value, DCF), the **multiples approach** offers a practical way for an enterprise value estimation. The multiples method estimates a company's value **relative** to another company's value. Following this approach, the enterprise value results from the product of a reference value (revenue or earnings values are frequently used) of the company with the respective multiples of **similar companies**.

Within this capital market study, we analyze **multiples for the STOXX Europe 600 sectors**. We will look at the following multiples:

- Revenue-Multiples ("EV¹)/Revenue")
- EBIT-Multiples ("EV1)/EBIT")
- Price-to-Earnings-Multiples ("P/E")
- Price-to-Book Value-Multiples ("EqV²)/BV")

Multiples are presented for the reference date June 30, 2021. The reference values are based on one-year forecasts of analysts (so-called **forward-multiples**, in the following "**1yf**"). Solely the Price-to-Book Value-Multiples are calculated with book values as of the reference date.

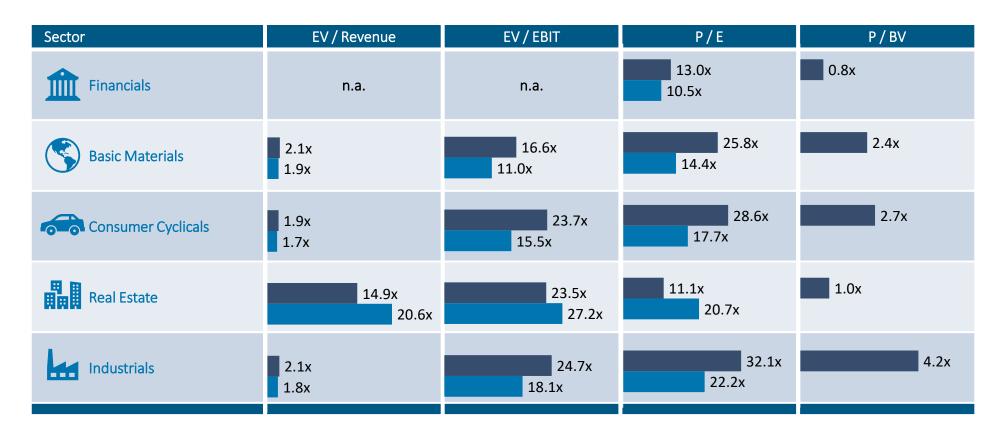
To calculate the multiples, we source the data from the data provider Thomson Reuters. We provide a tabular illustration of the sector specific weighted averages of the multiples as of June 30, 2021 on the following slide.

Additionally, we present a **ranking table** of the sector multiples. In a first step, the sector multiples are sorted from highest to lowest for each analyzed multiple. The resulting score in the ranking is displayed in the table and visualized by a color code that assigns a **red color** to the **highest rank** and a dark **green color** to the **lowest rank**. Thus, a red colored high rank indicates a high valuation level, whereas a green colored low rank suggests a low valuation level. In a second step, we aggregate the rankings and calculate an average of all single rankings for each sector multiple. This is shown in the right column of the ranking table. This **average ranking** indicates the overall **relative valuation levels** of the sectors when using multiples.

- 1) Enterprise Value.
- 2) Equity Value.

Trading Multiples (1/2)

Sector multiples as of June 30, 2021 (1/2)





Note: For companies in the Financials sector, Revenue- and EBIT-Multiples are not meaningful and thus are not reported.

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Trading Multiples (2/2)

Sector multiples as of June 30, 2021 (2/2)



Trading Multiples

Sector multiples ranking as of June 30, 2021 (LTM, 1yf)

	EV/Revenue		EV/EBIT		P/E		P/BV	Ø	
	LTM	1yf	LTM	1yf	LTM	1yf	LTM	Ranking	The Financials sector
Financials	n.a.	n.a.	n.a.	n.a.	9	10	10	9.7	The Technology sector shows the highest multiples on average, followed by the Industrials sector.
S Basic Materials	5	5	9	8	5	8	6	6.6	
Consumer Cyclicals	7	8	3	6	3	6	5	5.4	
Real Estate	1	1	4	1	10	3	9	4.1	
Industrials	6	6	2	3	1	2	2	3.1	
Consumer Non-Cyclicals	4	4	8	4	4	4	3	4.4	
W Healthcare	2	2	7	5	6	5	1	4.0	
Technology	3	3	5	2	2	1	4	2.9	
Utilities	8	7	6	7	7	7	7	7.0	
f Energy	9	9	1	9	8	9	8	7.6	

Global oil demand disruptions led to disparities in global oil production due to the Covid-19 crisis, which impacted performance. As a result, LTM multiples are highest as EBIT declined disproportionately compared to market cap.

The EqV/BV-Multiple of the Utilities sector ranks 7th highest in a sector comparison. Overall, the average ranking of the Utilities sector is 7.0, indicating a low valuation level.

Note: Multiples are ranked from highest to lowest values: 1 – highest (red), 9/10 – lowest (dark green)).

Composition of the sectors as of June 30, 2021

Composition of the STOXX sectors as of June 30, 2021

Financials

3I GROUP PLC. ABN AMRO BANK NV

ABRDN PLC.

ADMIRAL GROUP PLC.

AEGON AGEAS SA ALLIANZ SE **AMUNDI**

ASHMORE GROUP PLC.

ASR NEDERLAND

ASSICURAZIONI GENERALI AVANZA BANK HOLDING AB

AVIVA PLC. AXA

BALOISE HOLDING AG BANCO DE SABADELL SA BANCO POPOLARE BANCO SANTANDER SA

BANK OF IRELAND

BANK PKA.KASA OPIEKI SA

BANKINTER SA BARCLAYS PLC. **BAWAG PSK BK.AG** BBV.ARGT.SA **BNP PARIBAS** CAIXABANK SA

CEMBRA MONEY BANK N ORD CLOSE BROTHERS GP.PLC. **COMMERZBANK AG** CREDIT AGRICOLE SA

CREDIT SUISSE GROUP AG

DANSKE BANK A/S **DEUTSCHE BANK AG**

DEUTSCHE BOERSE AG DIRECT LINE IN.GP.PLC. DNB ASA EQT AB

ERSTE GROUP BANK AG

EURAZEO SE EURONEXT FINECOBANK SPA GJDG.FORSIKRING ASA HANNOVER RUCK.AG

HARGREAVES LANSDOWN PLC.

HELVETIA HOLDING AG HISCOX DI LTD. HSBC HOLDINGS PLC. IG GROUP HOLDINGS PLC. INDUSTRIVARDEN AB

ING GROEP

INTERMEDIATE CAP.GP.PLC.

INTESA SANPAOLO **INVESTOR AB**

JULIUS BAER GRUPPE AG

KBC GROEP NV KINNEVIK 'B'

LEGAL & GENERAL GP.PLC.

LIFCO B

LLOYDS BANKING GP.PLC. LONDON STOCK EX.GP.PLC.

M&G PLC. MAN GROUP PLC. MEDIOBANCA BC.FIN SA MUNCH.RVRS.GESELL.AG IN

NATIXIS

NATWEST GROUP PLC.

NN GROUP

NORDEA BANK AB PARTNERS GROUP HOLDING

PHNX.GHG.PLC.

PKO BANK SA

PRUDENTIAL PLC. PZU GROUP SA QUILTER PLC

RAIFFEISEN BANK INTL.AG

SAMPO PLC. SCHRODERS PLC. SCOR SE

SOCIETE GENERALE SA

SEB 'A' SA SOFINA SA

ST JAMES S PLACE PLC. STD.CHARTERED PLC. STOREBRAND ASA

SVENSKA HANDBKN.'A' PLC.

SWEDBANK AB

SWISS LIFE HOLDING AG

SWISS RE AG TRYG A/S **UBS GROUP** UNICREDIT

VIRGIN MONEY UK PLC. **ZURICH INSURANCE GP.AG** Basic Materials (1/2)

AIR LIQUIDE AKZO NOBEL NV ANGLO AMERICAN PLC. ANTOFAGASTA PLC. **ARCELORMITTAL**

ARKEMA BASF SE BHP GROUP PLC. **BILLERUD KORSNAS AB**

BOLIDEN AB BRENNTAG SE CLARIANT AG CORBION COVESTRO AG CRH PLC.

CRODA INTERNATIONAL PLC. **EMS-CHEMIE HOLDING AG EVONIK INDUSTRIES AG**

EVRAZ PLC.

FUCHS PETROLUB AG

GIVAUDAN SA

GROEP BRUSSEL LAMBERT NV HEIDELBERGCEMENT AG HENKEL PREFERENCE AG.

HEXPOL AB HOLCIM AG HOLMEN AB HUHTAMAKI OYJ IMCD GROUP

JOHNSON MATTHEY PLC. KGHM POLSKA MIEDZ SA KONINKLIJKE DSM

LANXESS AG LINDE PLC.

LUNDBERGFORETAGEN AB

Composition of the STOXX sectors as of June 30, 2021

Basic Materials (2/2)

MONDI PLC. NORSK HYDRO ASA NOVOZYMES A/S POLYMETAL INTL.PLC. RIO TINTO PLC.

SIG COMBIBLOC SVS.AG

SIKA AG

SCA AB

SMITH (DS) PLC. SMURFIT KAPPA GROUP PLC.

SOLVAY SA STORA ENSO OYJ SYMRISE AG THYSSENKRUPP AG UMICORE SA

UPM-KYMMENE OYJ VICTREX PLC. VOESTALPINE AG WIENERBERGER AG

YARA INTERNATIONAL ASA

Consumer Cyclicals

ACCOR
ADIDAS AG
ASSA ABLOY AB
B&M EUR.VAL.RET.PLC.
BARRATT DEVS.P L C
BELLWAY PLC.

BERKELEY GROUP HDG.PLC.

BMW AG. BOLLORE SE

BURBERRY GROUP PLC. CARNIVAL PLC.

CD PROJECT RED SA CHRISTIAN DIOR SA CMPG.DES ETS.MICH.SCA COMPASS GROUP PLC.

CONTINENTAL AG

COUNTRYSIDE PROPS.PLC.

CTS EVENTIM AG
DAIMLER AG
DOMETIC GROUP
DR MARTENS PLC.
DUERY AG

ELECTROLUX AB ENTAIN PLC.

ESSILORLUXOTTICA SA

EVOLUTION AB EXOR

FAURECIA SE FERGUSON PLC. FERRARI NV

FLUIDRA SA

FLUTTER ENTM.PLC. FUTURE PLC.

 ${\sf GAMES\ WORKSHOP\ GP.PLC}.$

GEBERIT AG

GRAFTON GROUP UTS.PLC.

GREGGS PLC.

H&M HENNES & MAURITZ AB HERMES INTERNATIONAL HOWDEN JOINERY GP.PLC.

HUSQVARNA AB

ICTL.HOTELS GROUP PLC.

INCHCAPE PLC.
INDITEX SA
INFORMA PLC.
ITV PLC.

JD SPORTS FASHION PLC.

KERING SA

KINDRED GROUP PLC KINGFISHER PLC. KINGSPAN GROUP PLC. LA FRANCAISE DES JEUX SA

LVMH

MARKS & SPENCER GP.PLC.

MONCLER

NDC.ENTM.GP.AB

NEXT PLC.

NOKIAN RENKAAT OYJ OCADO GROUP PLC. PANDORA A/S PEARSON PLC. PERSIMMON PLC. PORSCHE AML.HLDG.SE PROSIEBENSAT 1 MEDIA AG

PUBLICIS GROUPE SA

PUMA SE
RATIONAL AG
RENAULT SA
RHEINMETALL AG
RICHEMONT N SA

S4 CAP.ORD.SHS.
SAINT GOBAIN
SCHIBSTED A
SEB SA
SIGNIFY NV
SODEXO
STELLANTIS NV
SWATCH GROUP AG

ROCKWOOL INTL.A/S

TAYLOR WIMPEY PLC. THULE GROUP TRAVIS PERKINS PLC.

TUI AG VALEO SE

VISTRY GROUP PLC.

VIVENDI SE VOLKSWAGEN AG WH SMITH PLC. WHITBREAD PLC. WPP PLC.

ZALANDO

Composition of the STOXX sectors as of June 30, 2021

WFD UNIBAIL RODAMCO NV

WIHLBORGS FASTIGHETER AB

Real Estate AEDIFICA

ALLREAL HOLDING AG

ALSTRIA OFFICE REIT AG

AROUNDTOWN

ASSURA PLC.

BRITISH LAND CO.PLC.

CASTFILLIM AB

COFINIMMO

COVIVIO SA

DERWENT LONDON PLC.

DT.WHN.SE

ENTRA FABEGE AB

FASTIGHETS BALDER AB

GECINA

GRAND CITY PROPERTIES SA

INMB.COLO.SOCIMI SA

KLEPIERRE

KOJAMO OYJ

LAND SECURITIES GP.PLC.

LEG IMMOBILIEN SE

LONDONMETRIC PR.PLC.

MERLIN PROPERTIES REIT

PRIMARY HLTH.PROPS.PLC.

PSP SWISS PROPERTY AG

SAGAX AB

SAMHALLS.I NRDN.AB

SEGRO PLC.

SWISS PRIME SITE

TAG IMMOBILIEN AG

TRITAX BIG BOX REIT PLC.

UNITE GROUP PLC.

VONOVIA SE PRE

WALLENSTAM AB

WAREHOUSES DE PAUW NV

Industrials (1/2)

A P MOLLER - MAERSK A/S

AALBERTS NV

AB SKF

ABB LTD N ACCIONA SA

ACKERMANS & VAN HAAREN

ACS ACTIV CONSTR Y SERV.

ADDTECH AB ADECCO SA

ADP

AENA SME SA AFRY AB

AIRBUS SE

ALFA LAVAL AB

ALSTOM SA ANDRITZ AG

ASHTFAD GROUP PLC.

ATLANTIA

ATLAS COPCO AB BAE SYSTEMS PLC.

BEIJER REF AB

BELIMO HOLDING AG

BOUYGUES SA

BUCHER INDUSTRIES AG

BUNZL PLC. BUREAU VERITAS INTL.

CNH INDUSTRIAL NV

DASSAULT AVIATION

DEUTSCHE LUFTHANSA AG

DEUTSCHE POST AG DIPLOMA PLC. DSV PANALPINA A/S

EASYJET PLC. **EDENRED**

EIFFAGE

ELIS

EPIROC AB NPV A

EUROFINS SCIENTIFIC AG

EXPERIAN PLC.

FERROVIAL SA

FLUGHAFEN ZURICH AG

GFA GROUP AG

GEORG FISCHER AG

GETLINK SE

HALMA PLC.

HAYS PLC.

IMI PLC.

INDUTRADE AB

INPOST SA

INTERPUMP GROUP

INTERTEK GROUP PLC.

INTL.CONS.AIRL.GROUP SA

ISS AS

IWG PLC

KION GP.AG PREREIN.

KNORR BREMSE AG KONE OYJ

KUEHNE+NAGEL INTL.G

LEGRAND

LEONARDO SPA

MEGGITT PLC.

METSO OUTOTEC CORP.

MTU AERO ENGINES HLDG.AG

NEXI SPA

NIBE INDUSTRIER AB

POSTE ITALIANE

PRYSMIAN

RANDSTAD NV

RELX PLC.

RENTOKIL INITIAL PLC.

Composition of the STOXX sectors as of June 30, 2021

Industrials (2/2)

REXEL

ROLLS-ROYCE HOLDINGS PLC

ROTORK PLC.

ROYAL MAIL PLC.

RYANAIR HOLDINGS PLC.

SAFRAN SA SANDVIK AB

SCHINDLER HOLDING AG

SCHNEIDER ELECTRIC SE

SECURITAS AB

SGS SA

SKANSKA AB

SPIE SA

SPIRAX-SARCO ENGR.PLC.

STADLER RAIL AG

SUEZ CO.

SWECO AB

TELEPERFORMANCE

THALES SA

TOMRA SYSTEMS ASA

TRELLEBORG AB

VALMET OYJ

VAT GROUP

VINCI SA VOLVO AB

WARTSILA OYJ ABP

WEIR GROUP PLC.

WEIN GROOT TEC

WENDEL

WIZZ AIR HOLDINGS PLC. WOLTERS KLUWER NV

Consumer Non-Cyclicals

AARHUSKARLSHAMN AB

ANHEUSER BUSCH INBEV SA

ASSOCIATED BRIT.FDS.PLC.

BAKKAFROST ASA

BARRY CALLEBAUT AG

BEIERSDORF AG

BRITISH AMER.TOB.PLC.

BRITVIC PLC.

CARLSBERG AS

CARREFOUR SA

CHOC.LINDT & SPRUENGLI AG

CHR HANSEN HOLDING AS

COCA COLA HBC AG

COLRUYT

DANONE

DAVIDE CAMPARI MILANO NV

DCC PLC.

DIAGEO PLC.
DINO POLSKA SA

ESSITY AB

GALENICA SANTE

GLANBIA PLC.

HEINEKEN HOLDING PLC.

HEINEKEN NV

HELLOFRESH SE

HOMESERVE PLC.

ICA GRUPPEN AB

IMPERIAL BRANDS PLC.

INVESTMENT AB LATOUR

JDE PEETS NV

JERONIMO MARTINS SA

KERRY GROUP PLC.

KESKO OYJ

KON.AHOLD DLHZ.NV

L'OREAL

MELROSE INDUSTRIES

MOWI ASA

NESTLE AG

ORKLA ASA

PERNOD-RICARD

RECKITT BENCKISER GP.PLC

REMY COINTREAU

ROYAL UNIBREW A/S

SAINSBURY J PLC.

SALMAR ASA

SIEMENS AG

SMITHS GROUP PLC.

SWEDISH MATCH AB

TATE & LYLE PLC.

TESCO PLC. UNILEVER PLC.

WM MSN.SPMKTS.P L C

ZUR ROSE

Healthcare (1/2)

ALCON AG

AMBU 'B'A/S

AMPLIFON SPA

ARGENX SE

ASTRAZENECA PLC.

BAYER AG

BIOMERIEUX SA

CARL ZEISS MEDITEC AG

COLOPLAST A/S

CONVATEC GROUP PLC.

DECHRA PHARMS.PLC.

DEMANT A/S

DIASORIN

ELEKTA AB

EVOTEC SE

FRESENIUS

FRESENIUS MED.CARE AG

GALAPAGOS

GENMAB A/S

GENUS PLC.

GERRESHEIMER AG

GETINGE AB

GLAXOSMITHKLINE PLC.

GN STORE NORD A/S

GRIFOLS SA

HIKMA PHARMS.PLC.

IDORSIA LIMITED

IPSEN SA

KON.PHILIPS ELTN.NA

LONZA GROUP AG MERCK KGAA

MORPHOSYS AG

......

NOVARTIS AG NOVO NORDISK A/S

ORION OYJ

Composition of the STOXX sectors as of June 30, 2021

Healthcare (2/2)

ORPEA SA QIAGEN NV

RECORDATI INDUA.CHIMICA

ROCHE HOLDING AG

SANOFI

SARTORIUS AG

SARTORIUS STEDIM BIOTECH

SIEGFRIED HOLDING AG

SIEMENS HEALTHINEERS

SMITH & NEPHEW PLC.

SONOVA HOLDING AG

STRAUMANN HOLDING AG SWED.ORPHAN BIOVITRUM AB

UCB SA

UDG HEALTHCARE PUB.LTD.

VIFOR PHARMA

Technology

ADEVINTA ASA ADYEN NV ALLEGRO EU SA

ALLFUNDS GROUP PLC.

ALTEN

AMADEUS IT GROUP

AMS AG

ASM INTERNATIONAL

ASML HOLDING NV

ATOS

AUTO TRADER GROUP PLC.

AUTO1 GROUP SE

AVAST PLC

AVEVA GROUP PLC.

BE SEMICONDUCTOR INDS.

BECHTLE AG

BT GROUP PLC.

CAPGEMINI SE

CELLNEX TELECOM

DASSAULT SYSTEMES SE

DELIVEROO PLC.

DELIVERY HERO AG.

DEUTSCHE TELEKOM AG DIALOG SEMICON.AG.

ELECTROCOMP.PLC.

ELISA OYJ

FREENET AG

HEXAGON AB

INFINEON TECHNOLOGIES AG

INFRASTRUTTURE WIRELESS

JUST EAT TAKEAWAY COM NV

KONINKLIJKE KPN NV

LOGITECH INTL.SA

MILLICOM INTL.CELU.SA

NEMETSCHEK AG

NETCOMPANY HOLDING I A/S

NOKIA OYJ

NORDIC SEMICONDUCTOR ASA

ORANGE SA

PROSUS NV

PROXIMUS SA

REPLY SPA

RIGHTMOVE PLC.

SAP AG

SCOUT24 AG

SES SA

SIMCORP A/S

SHALCOLL 143

SINCH AB

SOFTCAT PLC.

SOITEC

SOPRA STERIA GROUP

SPECTRIS PLC.

STMICROELECTRONICS NV

SWISSCOM

TEAMVIEWER AG

TECAN GROUP AG

TELAB.LM ERIC.

TELE2 AB

TELECOM ITALIA

TELEFONICA SA

TELENOR ASA

TELENOR ASA

TELIA COMPANY AB

TEMENOS AG

THE SAGE GROUP PLC.

THG PLC.

UBISOFT ENTERTAINMENT SA

UNITED INTERNET AG

VODAFONE GROUP PLC.

WORLDLINE

Utilities

A2A SPA

CENTRICA PLC.

E ON SE

EDP ENERGIAS DE PORTL.SA

EDP RENOVAVEIS

ELECTRICITE DE FRANCE

ELIA GROUP SA

ENDESA SA

FNFI SPA

FNGIF

FORTUM OYJ

HERA SPA

IBERDROLA SA

ITALGAS

NATIONAL GRID PLC.

NATURGY ENERGY GROUP SA

ORSTED A/S

PENNON GROUP PLC.

RED ELECTRICA CORPN.SA

RWE AG.

SCATEC ASA

SEVERN TRENT PLC.

SSE PLC.

TERNA RETE ELETTRICA NAZ

UNIPER SE

UNITED UTILITIES GP.PLC.

VEOLIA ENVIRONNEMENT

VERBUND AG

Composition of the STOXX sectors as of June 30, 2021

Energy

BP PLC.

DET NORS.OLJESELSKAP ASA

ENAGAS SA

ENI

EQUINOR ASA

GALP ENERGIA SGPS

GLENCORE PLC

KONINKLIJKE VOPAK NV

LUNDIN ENERGY AB

NEL ASA

NESTE

OMV AG PLKNC.NAFTOWY ORLEN

REPSOL YPF SA

ROYAL DUTCH SHELL

RUBIS

SIE.GAMESA RENWEN.SA

SIEMENS ENERGY AG

SNAM SPA

TECHNIPFMC PLC.

TENARIS SA

TOTALENERGIES SE

VESTAS WINDSYSTEMS A/S

ValueTrust